

Board Meeting June 22, 2014 2:00 PM - 4:00 PM

## Minutes

- Meeting was called to order around 2:30 PM. Daniel made some introductory remarks, including an update of our 501(c)3 application
  - a. Application has been submitted to the IRS
  - b. Notification from IRS that application has been received if accepted as is, we will hear within 90 days; if anything is missing or if something needs to be changed, we will hear in 180 days
  - 2. We discussed the need for every member of Board to indicate the amount of time he/she can contribute on behalf of AWorks. Question arose regarding what would happen if Doug would find a permanent job (*Doug assured Board that he would devote a minimum of 15 hours to AWorks, no matter what.*)
  - 3. Next the issue of Board development was discussed.
    - a. Member search
      - On the Internet via Board recruitment site, **Board Prospect** (https://www.boardprospects.com)
        - a) Free
        - b) Put ad for what you're looking for in a Board member
        - c) E-mail
      - 2) Idealist.org (<u>http://www.idealist.org</u>)
        - a) Post job and volunteer opportunities

- b) E-mail
- 3) Word-of-mouth
- 4) Ad on AWorks Website
- b. Important to have Board members on the Spectrum. We also need at least one accountant, one lawyer, and someone who is bilingual
- 4. Fundraising
  - a. Grants there are some grants for which we do not need 501(c)3
  - b. Donations
    - 1) Online
    - 2) Letters
    - 3) Social media
  - c. Radio show interview
  - d. Interview with Tom Duggan of the Valley Patriot (<u>http://valleypatriot.com</u>)
  - e. Speaker series
    - 1) John Elder Robertson
    - 2) Bill Gates (?)
    - 3) Adam to develop list of potential speakers with contact info
    - Potential speakers to be approached with letter of introduction and video
- 5. Marketing
  - a. YouTube (<u>https://www.youtube.com</u>) video ad -- to be worked on by Lisa and Doug
  - b. Radio show
  - c. Prepare video (documentary follow Dani and/or Doug as they go through job- search process
  - d. T-shirts with AWorks logo, etc.
  - e. Chambers of Commerce need to be contacted

6. Staffing

- a. Job developer
- b. Intake and volunteer coordinator
- c. Job coach
- d. Employment specialist
- e. Volunteer Web developer (knowledge of WordPress a must)
- f. Grant writer possible internship through
  - 1) Brandeis
  - 2) Bentley
- 7. Board Calendar through Google Apps now every member has account
- 8. Reviewed and revised Mission Statement, AWorks Vision, and Strategy
- 9. Other
  - a. Need for bank account -- Dani looked into 3
    - 1) Salem Five most nonprofit oriented
    - 2) Enterprise
    - 3) Merrimack Valley most number of free transactions

b. All communication regarding AWorks is to be through Google Apps
10. Next meeting: July 20, 2014 -- 2:00 - 4:00 PM